

Oil and Gas FAQs

Q. What is the difference between FPAL, JQS and Oil and Gas?

Oil and Gas is powered by Achilles JQS and FPAL and allows buyers to search through over 11,000 suppliers across both communities in one network.

Oil and Gas is a joint search and analytics service available to any buyer member of Achilles JQS and FPAL, enhancing their membership by providing search visibility and analytics to a broader network of suppliers. From a supplier perspective, Oil and Gas enhances visibility with a wider array of Buyers, leading to more sales opportunities over a broader geographic base.

Q. Do I have to pay for two memberships?

No, customers will not be required to pay for two memberships.

There are however, differing services on FPAL and Achilles JQS which are exclusive to those communities such as Performance Feedback and Advanced Registration for FPAL and Additional Questions for Achilles JQS. These community specific services are not widely available to the full Oil and Gas Network.

Q. Are the product codes the same?

Yes. The product codes for Achilles JQS and FPAL are the same, which allows for an easy transition into the joint search facility, and equal search options.

Q. What is the main difference between IOGP and Verify?

Verify is a two-day onsite audit covering Quality, Health and Safety, Environment, Competence and Training. This is a subscription-based audit service where multiple buyers have collaborated with Achilles over several years.

Our IOGP Compliant audit is a one-day onsite audit covering Health, Safety and Environment. There are no pre-submission requirements for this one-day audit, and it is compliant with the International Oil and Gas Producers industry body. This is launched as an industry standard, that is globally recognised and has a modular structure which gives Buyers and Suppliers flexibility.

Q. What are the benefits of using Oil and Gas?

For procurement operation specialists in global procurement teams, Oil and Gas provides a common playbook for supply chain intelligence and business decisions. For category managers, the analytics dashboard allows them to compile and compare a portfolio of suppliers to help inform planning and strategy. Achilles is enabling procurement teams to be commercially curious around their supply chain in terms of analytics and performance.