



Welcome to Repro

New Opportunities Start Here

Services for professional procurement.
Be better informed, make better decisions.

Achilles Repro Community

www.achilles.com

The supplier management community for Southern Europe & LATAM Utilities industry.

Utility companies view their suppliers as an integral extension of their organisations, and strive for a transparent and efficient collaboration with best in class suppliers. The Achilles Repro community helps to create business opportunities for suppliers in a collaborative, neutral environment whilst ensuring compliance to industry standards and reducing risks across the supply chain for buying organisations.

What is Repro?

Achilles Repro is the utility industry pre-qualification system used by the utilities sector in Southern Europe (Spain, Italy and Portugal) and LATAM (Mexico, Brazil, Peru, Chile, Argentina and Colombia) to manage risk within the supply chain and comply with legal requirements.

Joining Achilles Repro as a supplier provides your organisation with an opportunity to showcase your capabilities and access multiple contract opportunities by completing a single pre-qualification questionnaire (PQQ). Achilles communities are used by many buyer organisations worldwide to source potential suppliers.

Buyers use Achilles Repro to search for suitable companies by the product or service relevant to their requirement(s). They may then apply further criteria to refine the tender list.

How can Achilles Repro help your company?

Subscribing to the Achilles Repro community enables your company to:

- Access new buyers and business opportunities.
- Save time and money by completing a single pre-qualification questionnaire for key players in the industry.
- Demonstrate credibility by meeting industry and regulatory standards.
- Measure and improve performance through an audit.

How to join Achilles Repro community

There are two ways to join Achilles Repro Community: Buyer invitation via email or as a Volunteer Supplier via the Achilles website.

If you are a volunteer supplier, please visit www.achilles.com/repro and click on "Supplier", in "are you new? Join us as" module, selecting the country you like to apply. Complete the subscription form and select the fee that you prefer for your company (See fees table).

Once payment confirmed by Achilles you will be notified with an email

and qualification questionnaire will be available for you to complete.

This step require providing information and the uploading of some documents related to finance, quality, insurance, products/services, security and hygiene. In addition, other specific documentation may be required by specific buyers.

At the end, an expert team will validate the information provided. Once validated, information will be displayed in the system for buyer organisations access through the search.

Supplier application and pre-qualification process



* Not all suppliers invited by a buyer will be required to pay an annual subscription fee.

- Note: Some strategic profile suppliers may need to undertake an Audit.

Subscription levels

We offer different subscriptions levels for a better supplier adaptation:

- **Basic subscription:** Level reserved for small suppliers. It is an entry level suitable for simpler buyer requirements of smaller suppliers and for non-regulated procurements. Information provided will be visible to all buyer organisations involved in the community.
- **Standard subscription:** Buyer strategic suppliers via direct invitation or volunteer suppliers accessing to the Achilles community website.

Fees are set according to turnover volume and products & services that you would like to specify. Information provided will be visible to all Southern Europe buyer organisations involved in the community.

- **Global subscription:** Buyer strategic suppliers via direct invitation or volunteer suppliers accessing to the Achilles community website. Fees are set according to turnover volume and products & services that you would like to specify. Information provided will be visible to all Southern Europe & Latin American buyer organisations involved in the community.

Subscription levels	Turnover	N° products/services	Fee	VAT	Total
Basic	<500.000€	From 1 to 8	300€	21%	363,00€
Standard	≥500.000€	From 1 to 2	600€	21%	726,00€
Standard	≥500.000€	From 3 to 8	650€	21%	786,50€
Standard	≥500.000€	From 9 to 25	810€	21%	980,10€
Standard	≥500.000€	More than 25* *Up to 120 categories	920€	21%	1.113,20€
Global	≥500.000€	From 1 to 2	1.195€	21%	1.445,95€
Global	≥500.000€	From 3 to 8	1.250€	21%	1.512,50€
Global	≥500.000€	From 9 to 25	1.415€	21%	1.712,15€
Global	≥500.000€	More than 25* *Up to 120 categories	1.525€	21%	1.845,25€

Additional service options: Audits

Achilles audits and assessments are aligned with our pre-qualification questionnaires to enhance validation in key supply chain risk areas. Achilles audits and assessments review your management systems in several areas, including:

- Quality
- Environment
- Health
- Sustainability & CSR
- Safety
- Carbon Management

We review your organisation's policies and processes, and check that

you adhere to them in your operations. We also offer a continuous improvement thanks to our unique system integrated into our tool.

The scope of the audit varies according to your company profile and the requirements of buying organisations using Achilles Repro community.

For further information about Achilles Audit Service, visit:
www.achilles.com/en/for-suppliers/audits-and-assessments-for-suppliers

Get in touch with Achilles:

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