



Join the supplier management community.

The Achilles Oil and Gas East Africa community brings together suppliers and buyers in the African oil and gas market. Through Achilles, suppliers can showcase their abilities and demonstrate improved compliance and credibility to a huge buying market - saving time and money in the process.

Developed in partnership with BG Group and Statoil, this community is designed to get an accurate understanding of both in-country and international capacity to supply before preparing for tenders.

Our Achilles Oil and Gas East Africa community helps suppliers and buyers reduce risk, streamline procurement and provide unrivalled business opportunities:

- Win new business. Showcase your full capability to supply to all stakeholders and member buying organisations.
- Save time and cost. Reduce the duplication of pre-qualification data for potential customers.
- Improve credibility. Have your data checked and validated to industry standards.
- Demonstrate compliance. Showcase a range of key criteria that has been identified as critical to the procurement process, and increase your chances of potential contract awards.
- Reduce risk. Enhance the quality of information you provide through providing copies of certifications.

Buyers



Become part of the community in 4 simple steps

- 1. Register**
Apply online with basic company information and details of your products.
- 2. Submit**
Provide more detailed information, including certificates and policies.
- 3. Validate**
Our qualified team will assess and validate your information and procedures.
- 4. Publish**
Become visible to all of the buyers searching for suppliers.

Validation

We validate your company information with a thorough quality checking process that suits all businesses. One of the main benefits of using Achilles Oil and Gas East Africa is the equal opportunities by being on a common platform with in-country and international suppliers.

Pricing	USD (\$)	Euro (€)	GBP (£)	ZAR (R)
Basic Zero 1 - 3 Product Codes	240	211	157	157
Tier 1 1 - 5 Product Codes	850	749	555	555
Tier 2 6 - 15 Product Codes	1280	1128	836	836
Tier 3 16 - 25 Product Codes	1700	1498	1110	1110
Tier 4 26 + Product Codes	2130	1876	1391	1391

Prices quoted in USD are fixed; prices quoted in Euro, GBP and ZAR are indicative only. These will be automatically adjusted at point of payment based on the exchange rate at the time.

Charges apply to each legal identity registered with Achilles.

Prices exclude VAT; VAT will be added where applicable.



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