



Join the supplier management community.

The Achilles FPAL community brings together suppliers and buyers in the European oil and gas sector. Through FPAL, suppliers can showcase their abilities and demonstrate improved compliance and credibility to a huge buying market - saving time and money in the process.

Created by the industry, Achilles FPAL gives you the chance to win opportunities in a fair and transparent supply chain.

Our Achilles FPAL community helps suppliers and buyers reduce risk, streamline procurement and provide unrivalled business opportunities:

- Win new business. Promote your products or services to over 1,800 individual buyers from 80 organisations and view Forward Workplans of upcoming tender opportunities.
- Save time and cost. Reduce the duplication of pre-qualification data for potential customers.
- Improve credibility. Have your data checked and validated to industry standards.
- Measure performance. Identify real business improvements through a cost-effective review of your organisation's management systems with our Performance Feedback and Benchmarking tools.
- Reduce risk. Enhance the quality of information you provide through a standardised high risk audit and improvement plan.

Key Facts

Number of
buying companies

80

Number
of buyers

1800

Number
of suppliers

2800

Become part of the community in 4 simple steps

- 1. Register**
Apply online with basic company information and details of your products.
- 2. Submit**
Provide more detailed information, including certificates and policies.
- 3. Validate**
Our qualified team will assess and validate your information and procedures.
- 4. Publish**
Become visible to all of the buyers searching for suppliers.

Validation

We validate your company information with a thorough quality checking process that suits all businesses. One of the main benefits of using Achilles FPAL is the quality of service our dedicated Supplier Account Management team provides you, whenever you need it.

Pricing	Standard	Advanced	Standard + Audit
Tier 1 1 - 5 Product Codes	£670	●	£3,715
Tier 2 6 - 15 Product Codes	£773	●	£3,818
Tier 3 16 - 25 Product Codes	£1,102	●	£4,147
Tier 4 26 + Product Codes	£1,250	●	£4,295
2-Day Audit Valid 2 years	£3,045	●	●
1-Day Audit Focus on improvement plan 2-Day Audit required	£2,170	●	●
FPAL NOTiCE Tender notification service	£395	●	●

*In most cases, the Verify audit is free of charge to the supplier

**Advanced Registration is free of charge to the supplier

*** Prices are not inclusive of VAT



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