



In an evolving oil and gas market, we know cost reduction and supply chain efficiencies are at the top of your priorities.

It is important to get an accurate understanding of both in-country and international capacity to supply before preparing for tenders

With more than 20 years' experience in this field, when it comes to helping you achieve operational efficiency, we're the name to trust.

Achilles Oil & Gas East Africa is a pre-qualification service that:

- Provides reassurance to buyers through an open and transparent supply chain
- Reduces time, resource and cost during the procurement cycle by giving access to valid data relating to suppliers compliance, including key certification
- Informs suppliers of new procurement opportunities

Achilles also guarantees:

- A thorough validation of supplier data before it is shared with you
- One pre-qualification questionnaire that meets the basic sourcing requirements of all member buying organisations

This is the right solution for you when:

- You work in the East African Oil and Gas sector
- You need to verify supplier compliance
- You consider some or all of your suppliers to be high risk

We offer your suppliers:

- Competitive pricing – Basic Zero rate applies to suppliers with an annual turnover of less than \$500,000 who are registering only 1 to 3 products.
- Benefit from equal opportunities by being on a common platform with in-country and international suppliers
- Validation of your company information by an independent third party, which has the potential to drive important business improvements



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