

Facilitating relationships that build businesses.

Achilles Supply-Line - find new business opportunities with Buyers in Ireland

Companies view their suppliers as an integral extension of their organisations and strive for a transparent and efficient collaboration with best-in-class suppliers.

The Achilles Supply-Line community helps compliance to Irish industry standards and reduces risk across the supply chain for Irish buying organisations, whilst creating real business opportunities for suppliers.

Number of Buying Organisations	7
Number of Buyer Users	200+
Number of Suppliers	5,000+
Number of searches by Buyers each month	over 500

Supply-Line is the Achilles Supplier management community for the public and private sectors operating in regulated and de-regulated environments in Ireland.

Joining as a Supplier provides your company with an opportunity to showcase your capabilities and access multiple contract opportunities with multiple Buyers by completing a single standard pre-qualification questionnaire.

To further clarify capabilities, when asked by the Buyers, Suppliers are given the opportunities to answer contract-specific questions relating to previous experience, manpower and any other sector and/or project relevant information.

Utilities required to comply with EU regulations announce their intentions to source through Achilles Supply-Line in the Official Journal of the European Union (OJEU) on a regular basis.

How can Achilles Supply-Line help your company?

Subscribing to the Achilles Supply-Line community enables Buyers to choose Suppliers best suited to their business needs, in a fair and transparent way.

Benefits:

- Win new business by promoting your company's products and services and access tender selection opportunities to over 200 individual Buyer users from 7 buying organisations
- Complete and maintain a single pre-qualification questionnaire and where applicable, an audit, for key players in the Irish market
- Demonstrate capability to meet the industry requirements and increase credibility



CALL US
+353 (0)1 4020111



EMAIL US
supplyline@achilles.com



VISIT US
www.achilles.com/supply-line

How to join Achilles Supply-Line community

Visit www.achilles.com/supply-line and click on **Join as a Supplier** to start the application process to join the Achilles Supply-Line community.

The application process requires you to complete basic company details and select your subscription Level based on the Level Buyers typically use when purchasing services or products from your business. Once registration has been completed and payment for your annual subscription has been received, you will be sent details of how to access the online pre-qualification questionnaire.

This stage involves the submission of information and certificates related to finance, health, safety and environment, quality management, insurance, products and services and legal information.

Choosing the right subscription level for your company

Achilles Supply-Line has 3 different subscription levels; your subscription Level is based on the value of the contract you typically carry out.

Supply-Line Member Level subscription allows you to compete for contract values up to €50,000. This subscription Level is free of charge to suppliers.

Supply-Line Silver Level subscription allows you to compete for contract values up to the European Thresholds. The annual fee for this level is €250.00 (plus VAT if applicable).

Supply-Line Silver+ Level subscription allows you to compete for all contracts regardless of value. The annual fee for this level is €450.00 (plus VAT if applicable).

ADDITIONAL SERVICE OPTIONS:

Supply-Line Verify

If your company supplies products or services which are considered critical with high operational risk with SSE Renewables or EDF Renewables, your business may need to complete an Achilles

Supply-Line Verify audit. Achilles Supply-Line Verify provides organisations with:

- Demonstrable Safety, Health, Environment & Quality (SHEQ) capabilities
- A significant reduction in the time and effort required to pre-qualify for contracts
- A clear understanding of the industry's requirements

There are different Achilles Supply-Line Verify categories tailored to the requirements of different types of organisations and the different categories of contracts.

NOTiCE (Opportunities)

With thousands of opportunities published every year, Achilles NOTiCE enables your organisation to be informed of relevant contract opportunities in Ireland and Europe as published in the Official Journal of the European Union (OJEU). Achilles NOTiCE alerts Suppliers registered with Achilles Supply-Line, on a daily basis by email, of thousands of contract/business opportunities advertised in the OJEU. The service allows you to:

- Select the European country or countries you want to receive notices from
- Access to search on OJEU
- Notification emails can be sent to up to 10 email contacts within your company

Achilles maps the company product/service registration with the CPV coding system used by Public/Utility buyers in European advertisements. This can be amended or expanded individually by companies to ensure all opportunities are captured and can be customised to search opportunities in certain countries only.

NOTiCE is only available to suppliers registered at Achilles Supply-Line Silver+. The annual subscription package of Achilles Supply-Line Silver+ Level with NOTiCE is €830.00.

How to join

Visit www.achilles.com/supply-line.



CALL US
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EMAIL US
supplyline@achilles.com



VISIT US
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