

To All Members of the Link-up Scheme

Changes to Product Codes

Link-up, in its current form, has been live and available to buyers and suppliers since Autumn 2007. Over the period since then we have engaged with the industry and gathered feedback over the Product Code list that has been in place since that time.

We are now implementing some changes to the Product code list. These amendments have been driven by suggestions captured from all sectors of the industry which were then consolidated into a single list and reviewed by the Link-up Special Interest Groups.

This has resulted in the insertion of a brand new section in the Rail Vehicles (Passenger and Freight) covering train operations and a number of other changes through the overall list.

Our intent for the future is to continue this process of listening to customers from across the industry then taking the outcome of this engagement to the Buyer organisations who lead the system to review and accept these proposals.

We are sending out a new copy of the product code brochure to all organisations involved with Link-up and the new version will also be available on-line in the Document Library on the Link-up portal. The brochure contains details of all of the changes that have been made and should enable all users to engage more effectively with the system; whether buyer or supplier.

These changes will go live on 1st February 2009.

These will not be the last changes and we are already gathering suggestions for the next review. If you have any suggestions please forward these through your account manager or to link-up@achilles.com.

Best wishes



Andy Harrison

Director – Rail and Transport

Achilles Information Limited

26th January 2009