



Achilles data exchange

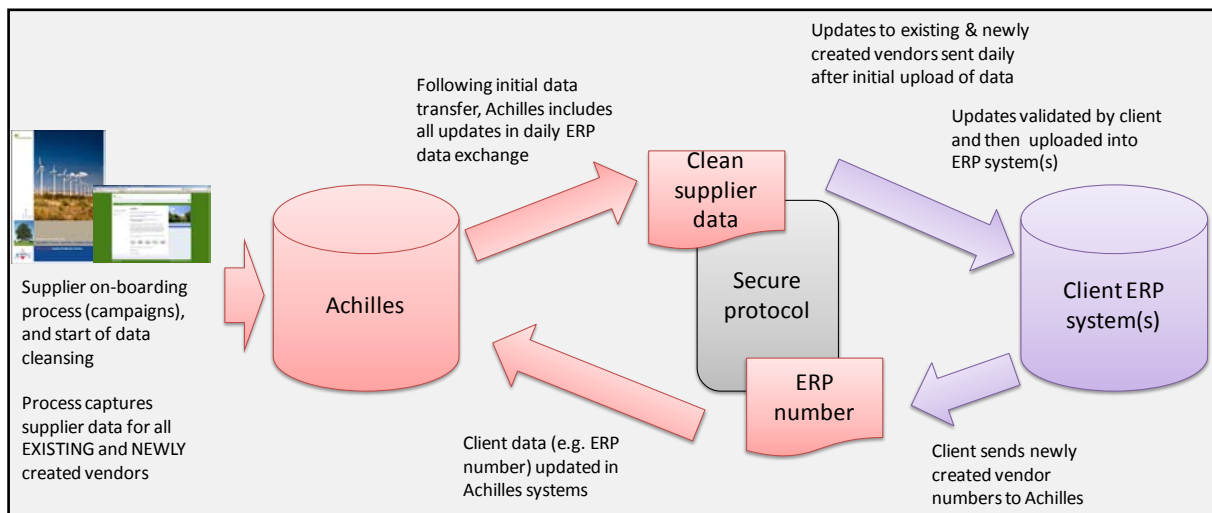
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Overview

As part of its Total Supplier Management Solutions, Achilles provides clients with the ability to exchange supplier data with their internal ERP (or other) systems. Data is sent by Achilles by a secure method (e.g. FTP server, web-service) for the client to update in their own system(s).

The client can also send data back to Achilles, typically as part of their new vendor creation process (e.g. ERP numbers of newly created vendors), for Achilles to reflect back in its systems.



Benefits

The principle benefit is to provide the client with supplier data that has been validated by Achilles, assuring them of clean and accurate supplier information in their ERP system(s), a process which is on-going – supplier data is re-validated every year.

It is also a means of reducing the number of vendor management processes of the client side e.g. by creating new vendors via Achilles solutions, and the information passed back to the customer for creation in their ERP system. There is significant added value in Achilles managing vendor creation data collection, as it allows the supplier risk to be assessed and managed before they are contracted / created in the client ERP system.

Summary of benefits:

- **Clean and accurate data** – Achilles validate TSMS registration data annually
- **Time savings / efficiency** – less time wasted on trying to find correct supplier contact details (e.g. issuing PO's), by virtue of clean and accurate contact data
- **Reduced administration costs / head-count** – Achilles pro-actively manage supplier on-boarding process to ensure existing and newly created vendors are registered and details maintained – leaves buyers with more time spend on strategic tasks and/or removes admin head-count
- **Rationalisation of vendor master list** – duplicates removed prior to and as part of supplier on-boarding process.
- **More control over P2P process** – new vendors cannot be used unless they have registered via TSMS, thereby reducing risk and potential for maverick spend
- **Spend analysis benefits** – the organisation can map clean vendor list sent back from Achilles (including product/service category info.) onto spend data, thereby enabling a more accurate spend picture to be created

Features of Achilles data exchange

- Buyer can specify frequency of data exchange (both from Achilles and their own systems)
- Import Internal client supplier (ERP) number against registered supplier on Achilles side
- Internal Supplier Number displayed in Company Profile page for each supplier
- Internal Supplier Number displayed in reports available from search
- Standard template to export data (CSV file), with each supplier record on a separate row
- Data exported is configurable - any data captured at supplier basic registration (TSMS) can be exported to client
- Data can be exported from either TSMS and/or internal qualification (within SMS)
- After the initial extract, subsequent extracts look for changes and only exports supplier rows where there has been one or more changes in the contents of that set of standard fields



Some examples

Data exchanged <i>(from Achilles to client)</i>	How is it used	Benefits
Basic supplier data (supplier name & contact details, VAT etc)	<ul style="list-style-type: none"> To update existing contact details held in vendor master file in client ERP system Also required to be collected as part of new vendor creation process 	<ul style="list-style-type: none"> Less admin for buyers to collect & maintain data Less time wasted in sending PO's / other supplier correspondence to incorrect supplier contact / address
Supplier bank details	<ul style="list-style-type: none"> Used as part of new vendor creation process – banking details must be collected to set-up new vendors in ERP system 	<ul style="list-style-type: none"> Less admin for buyers / finance dept. to collect & maintain data
Supplier product/service categories	<ul style="list-style-type: none"> Used to clarify what product/service categories are supplier to correct / confirm existing data held in client ERP system 	<ul style="list-style-type: none"> Enables more accurate spend analysis through having correct category information per supplier

About Achilles Total Supplier Management Solutions (TSMS)

TSMS maintains the quality and consistency of supplier information, across your whole supply chain and back-office systems. TSMS is:

- built around Achilles' risk management services, proven to support your procurement process
- driven by your procurement policy in order to successfully manage supply chain risks
- integrated with your internal processes and systems to provide a single common process across supplier selection and risk management – delivering operational efficiencies and enabling better decisions
- TSMS is a scalable and flexible solution that can be tailored to meet your company's needs, now and in the future.

Watch our 2 minute explainer for more information on TSMS

(<http://www.achilles.com/upload/explainer/TSMS/AchillesTSMS.html>)

View customer experiences and benefits from Achilles TSMS

(<http://www.achilles.com/Documents/Scheme%20Documents/TSMS/TSMS%20Book%202010.pdf>)



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